

# Company Snapshot: Small Business Electronics Company

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## Challenges

- Addressed the following challenges with Progress OpenEdge Pro2:
    - Time sensitive project
    - System evaluation
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## Use Case

- Uses the following Progress BravePoint products or services:
    - Pro2SQL
  - Chose Progress BravePoint over other OpenEdge services vendors for the following reasons:
    - Progress BravePoint's reputation
    - A referral
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## Results

- Describes the knowledge and experience of their Progress BravePoint consultants as off the charts amazing.
  - Says Progress products and services provide amazing value.
  - Realized a very strong return on investment regarding their Progress OpenEdge Pro2 solution.
  - Extremely satisfied with Progress products and on-going services.
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## Testimonials

“All indicators point to driving greater efficiencies in our BI environment with the implementation of OE Pro2, but have not been validated yet. The Progress Health assessment was a great process to go through and provided us greater insight as to our configuration and performance improvement areas.”

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**Source:**  TechValidate survey of a Small Business Electronics Company

# Company Snapshot: Medium Enterprise Construction Company

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## Challenges

- Addressed System Integration challenges with Progress OpenEdge Pro2.
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## Use Case

- Uses the following Progress BravePoint products or services:
    - Pro2SQL
  - Chose Progress BravePoint over other OpenEdge services vendors for the following reasons:
    - A referral
    - A close partnership/alignment with Progress Software
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## Results

- Describes the knowledge and experience of their Progress BravePoint consultants as really great.
  - Says OpenEdge Pro2 products provide great value.
  - Realized a very strong return on investment regarding their Progress OpenEdge Pro2 solution.
  - Improved the efficiency of their team by 10-24% with Pro2 products and on-going services.
  - Are very satisfied with Progress products and on-going services.
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## Testimonials

“OpenEdge Pro2 has enabled us to integrate our ERP system with other systems and leverage in-house resources.”

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**Source:**  TechValidate survey of a Medium Enterprise Construction Company

# Company Snapshot: Fortune 500 Professional Services Company

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## Challenges

- Addressed the following challenge with Progress:
    - A lack of knowledge/solution in critical areas
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## Use Case

- Uses the following Progress BravePoint products or services:
    - Pro2SQL
    - Pro2Oracle
  - Chose Progress BravePoint over other OpenEdge services vendors for the following reasons:
    - A previous experience with Progress BravePoint
    - Existing OpenEdge experience and knowledge
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## Results

- Describes the knowledge and experience of their Progress BravePoint consultants as really great.
  - Says Progress Pro2 products provide solid value.
  - Realized a very strong return on investment regarding their Progress OpenEdge Pro2 solution
  - Improved the efficiency of their team by Up to 10% with Progress products and on-going services.
  - Satisfied with Progress products and on-going services.
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## Testimonials

“Pro2 and Progress BravePoint helped us find and resolve a database problem.”

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**Source:**  TechValidate survey of a Fortune 500 Professional Services Company

## Company Snapshot: Roper Industries

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### Challenges

- Addressed the following challenges with OpenEdge Pro2:
    - Emergency
    - Lack of internal bandwidth
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### Use Case

- Uses the following Progress BravePoint products or services:
    - Pro2SQL
    - Progress programming
  - Chose Progress BravePoint over other OE services vendors for the following reasons:
    - A previous experience with Progress BravePoint
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### Results

- Describes the knowledge and experience of their Progress BravePoint consultants as really great.
  - Says Progress OE products and services provide great value.
  - Realized a very strong return on investment regarding their OpenEdge Pro2 solution.
  - Are extremely satisfied with Progress OpenEdge products and on-going services.
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### Testimonials

“BravePoint has provided tools that have become mission-critical components for our digital operations. We trust them to handle any DB issue we can throw at them.”

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**Source:**  Bob Brown, IT Manager, Roper Industries

# Company Snapshot: Global 500 Banking Company

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## Challenges


- Addressed the following challenges with Progress OpenEdge Pro2:
    - Needed reporting available in SQL Server format
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## Use Case

- Uses the following OpenEdge products or services:
    - Pro2SQL
  - Chose Progress BravePoint over other OE services vendors for the following reasons:
    - Progress BravePoint's reputation
    - A previous experience with Progress BravePoint
    - Existing OpenEdge experience and knowledge
    - Availability
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## Results

- Describes the knowledge and experience of their Progress BravePoint consultants as really great.
  - Says Progress OpenEdge products provide great value.
  - Realized a very strong return on investment regarding their Progress OpenEdge Pro2 solution.
  - Improved the efficiency of their team by 25-49% with Progress BravePoint products and on-going services.
  - Are very satisfied with Progress products and on-going services.
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**Source:**  TechValidate survey of a Global 500 Banking Company