

How You Make Money with MOVEit

FILE TRANSFER SOLUTIONS



WHEN YOU HEAR...

- Compliance (HIPAA, PCI, GDPR, PII)
- End-to-end encryption for the movement of files
- Tracking the movement and status of all files
- Security
- File delivery confirmation
- File Expiration
- Reducing time and expense of supporting multiple file transfer solutions

Progress® MOVEit® Transfer

Secure files in transit and at rest, and assure compliance. Gain complete visibility and control over file transfer activities between partners, customers, users, and systems.



video



data
sheets



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center



quarterly
webinar

CONTACT YOUR DEDICATED PAM

CDW/Insight/SHI – Sandy Conboy
East – Chris Knepp
West – Sandra Clifford
South – Candice Swanson

Channel@progress.com
partners.ipswitch.com/s/



WHEN YOU HEAR...

- Automation
- Scripting
- Batching
- Compliance & auditability of entire file movement process
- Notifications of transfer success or failure
- Replacement of shell scripts
- Point and click task deployment

Progress® MOVEit® Automation

Best-In-Class MFT automation software that simplifies the creation of standardized workflows and makes it easy to ensure reliability, security and compliance.



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QUALIFYING QUESTIONS TO ASK

- How do you control & secure the files/data going in and out of your organization?
- When an outside party needs to drop off or pick up sensitive files to you, how do they do that?
- How do you automate file transfers with external vendors/partners you work with?
- How important is the control and security of your data that moves in and out of your organization?

MOVEit Competitors: Globalscape, Axway, Linoma
GoAnywhere

How You Make Money with WhatsUp Gold

NETWORK MONITORING SOLUTIONS



WHEN YOU HEAR...

Progress® WhatsUp® Gold
PREMIUM

Progress® WhatsUp® Gold
TOTAL PLUS

Network Device & Server Monitoring	✓	✓
Automatic Discovery	✓	✓
Interactive Map	✓	✓
Availability & Performance Monitoring	✓	✓
Alerts and Notifications	✓	✓
Customizable Dashboards & Reporting	✓	✓
Wireless Network Monitoring	✓	✓
Cloud & Storage Monitoring	✓	✓
Network Traffic Analysis	Add-On	✓
Application Monitoring	Add-On	✓
Virtualization Monitoring	Add-On	✓
Configuration Management	Add-On	✓
Log Management	Add-On	Add-On
Scalability Pollers	Add-On	✓
Failover	Add-On	Add-On
Support	1st Year Included	1st Year Included
Licensing	Device-based	Point-based

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contact us at channel@progress.com

QUALIFYING QUESTIONS TO ASK

- Do you have a map that shows how your devices are connected on the network?
- Can you always find and fix problems before they impact your end users?
- Do you have to use multiple applications to get the visibility to everything you need?

Partner Accelerator Site: progress.com/partners/accelerator-kit



WUG Competitors: Solarwinds, PRTG, ManageEngine