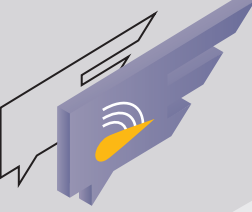

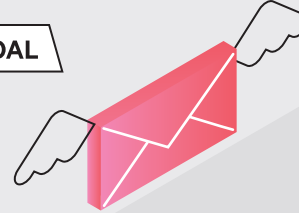




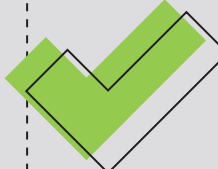
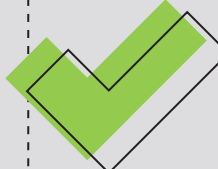
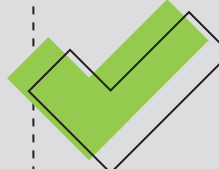


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eBay	Adobe	Unum	DBS	Tokio Marine
INDUSTRY eCommerce	INDUSTRY Digital Marketing & Digital Media	INDUSTRY Financial Protection Benefits	INDUSTRY Financial Services, Consumer Banking	INDUSTRY Insurance
GOAL 	GOAL 	GOAL 	GOAL 	GOAL 
Enhance customer experience through millisecond response	Increase efficiency of Global Sales territory assignments and lead distribution	Generate faster price quotes to increase ROI	Improve credit loan and risk assessment process	Increase current staff productivity
ACHIEVED? 	ACHIEVED? 	ACHIEVED? 	ACHIEVED? 	ACHIEVED? 
RESULT Highly accurate, timely customer responses made with more than 140 million business rules decisions daily	RESULT Reduced maintenance and created more accurate sales team coverage	RESULT Decreased response time for new quotes —from 8 weeks to 1 week —resulting in more closed sales	RESULT 25% decrease in market response time, while routinely passing external and internal Monetary Authority of Singapore audits	RESULT Increased productivity by 20% while reducing costs, improving quality and boosting customer satisfaction