

# BA Sciences Journey from Distrust to Delight

CASE STUDY



## INDUSTRY

Life Sciences

## PRODUCT

Progress® WhatsUp® Gold

## COUNTRY

United States

## SUMMARY

BA Sciences faced two issues when seeking a network monitoring solution. The systems administrators aimed to upgrade from their open-source system and sought a simpler option that would efficiently support performance, security and scalability. After SolarWinds left them in the dark, BA Sciences partnered with Progress Professional Services to develop a solution using Progress® WhatsUp® Gold network monitoring. The company now maintains a stable, secure monitoring environment tailored to these goals. With the WhatsUp Gold solution, BA Sciences monitors numerous assets across its infrastructure, including 300+ servers, and analyzes them using an intuitive dashboard.

**“I haven’t really had to think about the deployment that much since implementing, which is great. The dashboard is very good. You can go in and see everything at once.”**

**Tom Marshall**  
Senior Systems Administrator,  
BA Sciences.

## Challenge

BA Sciences offers a robust testing environment for companies in the life sciences sector to evaluate their products. Since BA Sciences assists major pharmaceutical and consumer product companies during a crucial stage, the New England-based company needs to adhere to strict regulatory standards. So, they need a top-notch IT infrastructure monitoring platform to maintain operations.

The systems administrators were using an open-source network monitoring tool to analyze the health of its numerous network assets, including 100+ servers, lab instruments and more. Seeking a more modern IT monitoring solution, they began using SolarWinds, an organization they were already familiar with, as they were using a ticketing system from them, and its Self-Hosted Observability product.

But, the results of this turned out to be less than stellar. It was a pricey product that wasn’t doing what the IT team expected. BA Sciences’ system administrators were unable to monitor Windows services, despite what was discussed earlier with the vendor. The complexity led to the team missing network alerts, such as connectivity issues, which led to IT’s reputation within the organization becoming damaged.

“The SolarWinds deployment was a nightmare,” recalled Tom Marshall, Senior Systems Engineer at BA Sciences. “We just wanted some basic monitoring, but almost every monitor was broken or they just weren’t working. Worst of all, we weren’t receiving any notifications and it became a constant fight.”

Despite this, Marshall and his team picked themselves up and sought out a new solution.

## Solution

BA Sciences partnered with Progress Professional Services to help implement a robust, but easy-to-use network monitoring solution. It was during these initial conversations when Marshall became aware of Progress WhatsUp Gold monitoring capabilities.

Before deploying, the Progress Professional Services team provided Marshall and his team with hands-on support, not just with deployment. The Professional Services team had guided BA Sciences with setting up the solution and how to use it for day-to-day tasks, such as expert knowledge transfers.

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Marshall and his team were able to configure their WhatsUp Gold solution to monitor 300 systems across BA Science’s infrastructure, which includes servers and lab instruments. Directly out of the box, WhatsUp Gold provided the capabilities they were missing from SolarWinds. They also gained additional capabilities, such as easily being able to monitor any Windows service or URL.

Another WhatsUp Gold feature that stood out to Marshall was its dashboard. Since BA Sciences had numerous assets, it was challenging to monitor all of them. The dashboard provided his team with the ability to analyze all the devices connected to BA Services’ network in a consolidated view.

## Results

BA Sciences found the transition to the WhatsUp Gold solution to be seamless. A big part of that came from their experience with the Professional Services team, who

Marshall felt gave extra time and effort to help set up BA Science’s systems administrators succeed.

And as a result, the life sciences company now has a stable and secure network monitoring environment that aligns with its needs. Marshall and his team are enabled to conduct all monitoring in a single spot. The WhatsUp Gold dashboard proved to be the most beneficial for Marshall. While being able to see the status of the servers is helpful, the team can easily pull up the status of a device, see what’s going on and proceed to go on with their workday. The intuitive dashboard frees them up to do so.

What’s next for the team at BA Sciences? They are eager to start using the other monitoring capabilities offered by the WhatsUp Gold solution. But, in the meantime, the team is satisfied with what the WhatsUp Gold network monitoring provides them with. Marshall summed up his company’s experience with the product in one sentence: “In hindsight, WhatsUp Gold is doing great, I wish we deployed it in the first place.”

## About BA Sciences

Since its founding in 1987, BA Sciences has been a trusted provider of high-quality analytical testing services to life science companies worldwide. With a commitment to excellence, compliance and innovation, BA Sciences has established itself as a premier analytical testing services provider in the industry. For more information about BA Sciences, visit <https://www.basciences.com/>



**Streamline your network monitoring efforts across your organization through one intuitive dashboard with the Progress WhatsUp Gold solution.**

## About Progress Software

[Progress Software](#) (Nasdaq: PRGS) empowers organizations to achieve transformational success in the face of disruptive change. Our software enables our customers to develop, deploy and manage responsible AI-powered applications and personalized digital experiences with agility and ease. Businesses of all sizes get a trusted provider in Progress, with the products, expertise and vision they need to turn AI disruption into a competitive advantage. Millions of developers and technologists at hundreds of thousands of organizations depend on Progress every day. Learn more at [www.progress.com](http://www.progress.com)

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