

#### MEDIA ANNOUNCEMENT

# Cloud Adoption and Independent Software Vendors Fuel Global Momentum for Progress ANZ

## Progress Platform Helps Drive Partner Success with Global Brands

SYDNEY, Australia – 29th July 2014 - <u>Progress</u> (NASDAQ:PRGS) today announced that a number of its Australia and New Zealand partners are achieving global success with innovative solutions developed on the Progress® <u>application development</u> platform.

<u>Progress Software's Partner+ Program</u> enables providers across a variety of industries to tap into the power and flexibility of Progress' leading cloud-based business application development platforms for firms of all sizes.

The flexibility and ease of development that the Progress platform offers has been one of the key reasons for the rapid adoption by application partners for a wide variety of solutions driving global success. For example:

- Revolution Software Services, a long-term partner of Progress, has successfully
  developed a cloud-based retail ERP solution for the automotive sector, in particular the
  motorcycle, marine and heavy equipment industries. A key component of the software it
  has developed on the Progress OpenEdge® platform is its Dealer Management System
  (DMS) which is being used in Toyota and Harley Davidson dealerships.
- CMS Transport Systems, a longstanding partner in the transport and logistics software
  industry, has achieved one of its largest on-premise sales in recent years powered by the
  Progress OpenEdge development platform. The sale to Patience Bulk Haulage, a
  Western Australian company with more than 200 staff, is a substantial new user
  acquisition for CMS' Freight2020 application and OpenEdge platform within the transport
  and logistics arena.
- ASPsoftware, a waste management software company, has developed a new accident records module for their Wastedge.com SAAS software from scratch in three days, using our Progress Rollbase® platform. This would have taken three to six months to create on a traditional application platform. ASPsoftware's true SaaS Web applications, powered by Progress®, are now being used throughout Australia, New Zealand, the UK, South Africa and parts of Europe.



Other notable mentions include Supercorp Technology Private Limited, a leader in the Superannuation solution industry, with their SuperMate for Self Managed Super Funds (SMSF) – an Enterprise level solution which scales from smaller end users (accountants and financial planners), supporting both pooled investment models and member investment models (unique in the marketplace) with workflow capabilities built into the software. Finally, Markinson Technologies Private Limited, a Progress partner of 20 years and a high growth software company operating across Australia, New Zealand and the Asia-Pacific region, has developed its Momentum Pro product, powered by Progress.

For more information about the Progress Partner+ Program, visit http://www.progress.com/partners.

#### Quote:

Stephen McNulty, Managing Director for Progress Software Asia Pacific, said, "We're very proud of the work our partners are achieving within ANZ. These partner success stories are testament to the amazing work they produce, which I continue to be inspired by. Critical to the success of the uptake of our business application development solutions is the expertise of our application partners, their special customer relationships and industry knowledge. The rapidly expanding range of customers is testament to the quality of the reinvigorated support structure of our ANZ Partner+ Program."

### **Additional Resources:**

**Progress Corporate Blog** 

Progress App Dev Blog

**Progress Customer Stories** 

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#### **About Progress Software Corporation**

<u>Progress Software Corporation</u> (NASDAQ: PRGS) is a global software company that simplifies the development, deployment and management of business applications on-premise or in the cloud, on any platform or device, to any data source, with enhanced performance, minimal IT



complexity and low total cost of ownership. Progress Software can be reached at <a href="https://www.progress.com">www.progress.com</a>

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