

Technical Empowerment Program

Progress Technical Empowerment Program provides the structure, information and method to build, deploy and manage competitive applications.

HIGHLIGHTS

Progress has created the OpenEdge Reference Architecture (OERA) and the Application Transformation Approach to help successfully guide our partners and customers through the application transformation process.

FEATURES AT A GLANCE

- **Seminars available locally and online to inform you of and involve you in the Technical Empowerment Program**
- **Educational courses and workshops to teach you the skills you need to modernize your application**
- **Standard and custom Professional Services to help you reach your transformation goals more efficiently and reliably**
- **Proven Progress method to ensure your success more quickly and efficiently**

In today's highly competitive environment, you need to gain any advantage you can to overcome your competition and manage your business to success. That advantage can come from expert industry knowledge, superior customer service, efficient business operations or a transformed and up-to-date flexible business application.

Progress created the Technical Empowerment Program to provide our partners and customers with the method, services and expertise to more successfully transform your existing application into a competitive and flexible application to position your business for growth.

Technical Empowerment is a global program consisting of education, communication, consulting services and an application transformation approach that helps our partners and customers bring your applications to a new level of competitiveness. The Technical Empowerment Program provides the knowledge, support, and resources you need to understand the concepts of application transformation and what it means to your business, and delivers the skills to execute those concepts. Together with the Progress Business Empowerment programs, Technical Empowerment supports our commitment to the growth and success of our partners and customers through a philosophy of empowerment and commitment to your successful application transformation, business development and growth.

Components of Technical Empowerment

- *Communication:* Learn about application transformation and the OpenEdge Reference Architecture (OERA) in an informal setting in one of the available online or live Progress seminars. Or, obtain valuable information through whitepapers, analyst reports and Progress documentation downloadable via the Progress Webpage.
- *Education:* Take advantage of a wide range of educational offerings, including traditional instructor-led training updated to reflect the concepts of application transformation and modernization, as well as workshops highlighting the fundamentals of the OpenEdge Reference Architecture.
- *Consulting Services:* Progress offers a comprehensive portfolio of consulting services - from application development and integration through comprehensive mentoring services - all delivered by our global Professional Services organization and designed to help you develop, deploy, integrate and manage a modern, competitive business application.
- *Application Transformation Approach:* To ensure our partners and customers build the most modern, competitive applications, Progress has created the OpenEdge Reference Architecture and the Application Transformation Approach - blueprints designed to

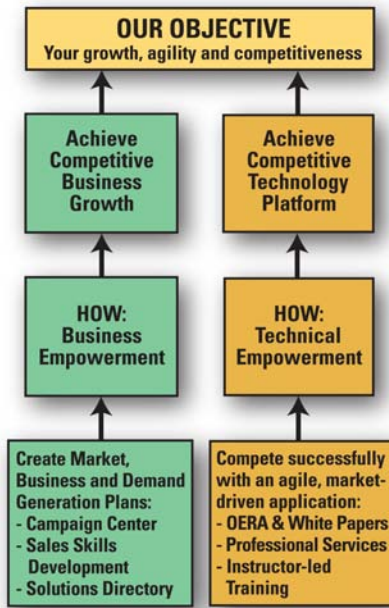


Figure 1

successfully guide our partners and customers through the application transformation process. This method combines the principles from the industry standard Object Oriented Analysis (OOA), Object Oriented Design (OOD), Unified Modeling Language (UML), Model Driven Architecture (MDA), as well as Progress expertise, to ensure a “best practices” approach to application transformation.

The Technical and Business Empowerment programs work together to help your business grow, adapt and compete (see Figure 1).

Application Transformation Phased Approach

The phases of an Application Transformation project are graphically represented in Figure 2. Your project may take 8-36 months depending on your current application and future business requirements. Preparation is the first part of the process requiring you to determine your desired business direction. Progress Professional Services consultants can then provide an assessment on the best way to achieve them.

Implementing the chosen technical solution, whether part of Technical Empowerment or not, is analyzing what the current application does, harvesting objects to be reused, designing the new application and architecture, and then building it. This 4-part process is completed in phases, starting

with a very small section of the application, where the process, design and skills are validated and adjusted. This knowledge gain is then incorporated into the follow-on phases as the rest of the application is transformed in an iterative fashion.

Application Transformation mentoring is available to help you learn the application transformation approach and how best to apply it to your business. If you’re interested in transforming your application and positioning your business for growth, contact your local Progress Software sales representative today, or visit the Progress Software Professional Services web page at <http://www.progress.com/consulting> for more information on this and other service offerings.

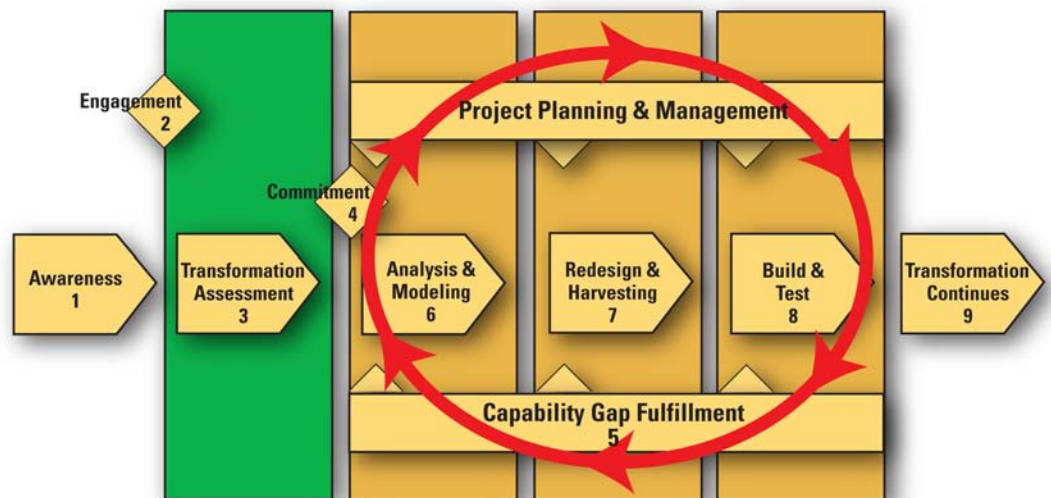


Figure 2

Corporate Headquarters

Progress Software Corporation, 14 Oak Park, Bedford, MA 01730 USA Tel: 781 280 4000 Fax: 781 280 4095

Europe/Middle East/Africa Headquarters

Progress Software Europe B.V. Schorpioenstraat 67 3067 GG Rotterdam, The Netherlands Tel: 31 10 286 5700 Fax: 31 10 286 5777

Latin American Headquarters

Progress Software Corporation, 2255 Glades Road, One Boca Place, Suite 300 E, Boca Raton, FL 33431 USA Tel: 561 998 2244 Fax: 561 998 1573

Asia/Pacific Headquarters

Progress Software Pty. Ltd., 1911 Malvern Road, Malvern East, 3145, Australia Tel: +61 39 805 8500 Fax: +61 39 885 9473

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