



SERVICE PARTNERS – Partner Program Benefits 2005

The Progress Partner Program is a true business partnership that delivers to each partner the right combination of people, programs, and resources to achieve growth and market leadership. The success of the program comes from its commitment to understand, support, and leverage the unique business value and vision of all Progress Partners. Program offerings and initiatives are designed to not only meet specific business and technical needs but also provide for opportunities to collaborate and share best practices with Progress and other Progress Partners. The Progress Partner Program is dedicated to turning commitment, vision, and technology advances into real business value for the Progress Partner Community.

As a member of the Progress Partner Program, Service Partners have access to the following benefits:

- **eLearning Catalog** - 12 month user-based subscription consisting of the entire online Progress course curriculum.
- **PSDN Subscription** - providing priority access to a complete, continuously updated set of Progress development and deployment products.
- **Technical Empowerment** – consists of workshops and or events designed to assist partners create competitive applications as well as transform these applications.
- **Progress Resource Center** – successfully position and sell Progress products to your customers and prospects with the comprehensive materials in this Web-based repository.
- **Exchange** - premier user event attended by end-users and partners, developers and executives, press and analysts to get the latest on Progress technology.
- **Web Listing** – promote your partnership with Progress by having your company listing on the Progress website.

